



*Ideal Knowledge Transfer™*

Kymanox, LLC  
454 Central Ave, Suite 206  
Highland Park, IL 60035 USA  
Main: +1-847-433-2200

Thursday, August 09, 2007

**OPENING: Account Manager**  
***Reports to President***

*Note: Full or part-time position is available*

**Salary:** Commensurate with qualifications and experience

**Bonus:** Eligible for bonus program

**Educational Background:**

4-year degree from accredited institution. Continuing education or certificates in business, sales, marketing and/or customer service desired.

**Experience:**

Sales, marketing and/or customer service experience with technically-orientated products and services.

**Job Description:**

Develop and document sales leads with referrals and advanced marketing techniques. Close sales for technical services and service-products. As assigned, author proposals and contracts. Execute courtesy calls and visits to existing customers and document follow-up items, level of satisfaction and possible opportunities. Develop and execute advanced sales and marketing training modules. As needed, assist in the recruitment and hiring of new full-time, part-time and contract labor.

**Travel:** 5-20% travel; frequent travel in the greater Chicagoland area.